

# What is InstallationMasters™?



## InstallationMasters™

is a nationwide training and certification program for installers of windows and patio doors in the residential and light commercial markets.

The program was developed by AAMA after prompting from the Building and Thermal Envelope Council (BETEC) through the U.S. Department of Energy (DOE). InstallationMasters is designed to teach installers the best practices and installation techniques for both new construction and replacement projects based on established industry standards. It provides an assurance that your installer has been trained and has passed the written exam.

## Who is AAMA?



AAMA is the American Architectural Manufacturers Association. Founded in 1936, it is the source of performance standards, product certification and educational programs for the window, door and skylight industry.

Numerous AAMA standards, including the standard that is the foundation of the AAMA product certification program are referenced internationally and in national, state and local building codes. AAMA is the established and trusted leader in third-party window and door certification programs.



## How does a contractor become a certified installer?

To qualify as certified InstallationMasters™, candidates complete a training course conducted by trained and accredited instructors.

The course is based on the consensus of industry professionals, expertise from within AAMA, and the nationally recognized installation standard published by the American Society for Testing and Materials (ASTM). The training covers:

- Tested and accepted installation techniques
- Proper material selection, including the correct use of sealant and flashing
- Job site safety
- Protection of the homeowner's property
- Quality control
- Product care, adjustment, cleaning, and much more

The candidates must then apply what they've learned to pass a thorough written examination. Once the installers pass the exam, they become certified InstallationMasters™.

**INSTALLATION**  
*Masters*  
An AAMA Certification Program



## Hiring an AAMA-certified InstallationMaster™.

No matter how much you spend on top of the line windows and doors, you won't get the performance, especially the energy efficiency, you're paying for if they're not installed correctly.

**InstallationMasters™ certification lets you know that the contractor has experience installing windows and training on the proper techniques.**

There is a lot to know about properly installing windows and doors. Window manufacturers' installation instructions can't be expected to provide complete details on how to handle the hundreds of different surrounding wall and job site conditions found in the field.

Mistakes made in the field may result in:

- The loss of the energy-savings you were counting on from a high performance product
- The frustration of repeated service calls to correct problems with air and water leakage, and improper operation
- Possibly even significant damage to your home!

**To confirm your window installer or contractor has been trained and certified by AAMA, ask to see his or her official InstallationMasters™ photo identification card.**

To find an InstallationMasters™ certified installer/contractor nearest you, visit the AAMA website:

[http://www.aamanet.org/IM\\_Installers.htm](http://www.aamanet.org/IM_Installers.htm)